



...world class real estate training

TRAINING NEEDS ANALYSIS QUESTIONNAIRE

The purpose of this questionnaire is to help us identify the training(s) you may require at School of Estate. It also offers you the opportunity to highlight relevant training relating to you or your colleagues' career development.

PROFILE

1. Full Name:
2. Mobile Number:
3. Email Address:

WORK DETAILS

4. Company Name:
5. Address (Office):
6. Designation:
7. Industry Sector:
(E.g. Real Estate, ICT, Banking, Manufacturing and so on)
8. Technical Expertise:
(Estate Agent, Engineer, Surveyor and so on)

TRAINING NEEDS

9. Previous exposure/training in real estate? (YES/NO):
10. If YES, please specify:
11. Who was the training provider?
12. What training(s) do you need to achieve your career goals?
13. When would you want the training(s); weekdays or weekends?
14. Would you want an in-house training for your staffs / colleagues?



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15. If yes, what training(s) would be required and how many people will be trained?

16. When would you like to have the in-house training? (Please specify dates if already

17. known):

18. Do you have a training budget? Please specify if any:

19. Kindly indicate your interests below:

Please tick if you are interested in any of our training programs

- PQE 1-3 Exam Preparatory Tutorial*
- Real Estate Business Course (REBC)*
- Real Estate Agents Training (REAT)*
- Strategic Planning Workshop for Real Estate Companies*
- Real Estate Investment Appraisal*
- Building and Construction Training for Developers*
- Property Marketing Dynamics*
- Feasibility Studies and Real Estate Financial Planning*
- Mortgage Lending and Credit Risk Training*
- Joint Venture Partnership in Real Estate*
- Real Estate and Construction Laws*